

INVENGO PARTNER PROGRAM



Introduction

Invengo's InPower Partner Program is designed to bring a best in class RAIN RFID hardware and consumables platform to an ecosystem of RFID focused System Integration companies. The result? Best in class solutions delivered across a broad spectrum of applications, markets and geographies, limited only by the imagination!

Together our shared contributions and expertise can provide strong integrated solutions to our mutual clients, creating long term partnerships. By teaming with Invengo, our Business Partners are able to differentiate their strategic value, profitably grow their business and establish a base of highly satisfied clients for future opportunities.



Invengo – the global RFID technology provider – is a leading designer and manufacturer of high quality, innovative RAIN RFID (UHF) and NFC (HF) inlays, tags and solutions. Focusing only on RFID solutions, Invengo has created a significant line of fixed and portable readers, antennas, and special purpose hardware systems used retail, library, pharmaceutical, healthcare, (public) transportation and many other industries.

Invengo Technology Pte. Ltd., located in Singapore (with subsidiaries in the US and Europe), is the International Headquarters of Invengo Information Technology Ltd, listed on Shenzhen Stock Exchange (SZSE: 002161.SZ). Employing over 500 people globally, Invengo is the largest publicly traded, purely RFID oriented company in the world, with design and manufacturing plants located in both the United States and China and sales offices spanning all major geographies.

InPower Overview

Invengo's Partner Program provides profitable Product discount structures, demo program options, opportunity registration options, strategic consulting and support through our certified distributors and Invengo's own expert sales and technical associates, web based Product and support information, and regular Product certification training.

The program is a tiered level structure that classifies partners in Silver, Gold or Platinum levels based on definitive criteria. This foundation is critical to the health of the program; ensuring fair and equitable treatment and clarity within the partner community.

Requirements

InPower creates an ecosystem of strategic partner companies, each with their own RFID focus and expertise, and all with certification on the Invengo technology platform. This assures and enhances the industry reputation of the offering, so that success in one application translates into positive references for the next.

Accepted partners are required to purchase demonstration equipment through a special program, attend training and certification classes, and work in close cooperation with Invengo's sales and support teams to achieve the desired goals.

Program Benefits

InPower provides a set of industry leading benefits, meticulously crafted to enhance the partner's experience with Invengo. Competitive discount levels, a robust demo program, customer leads, partnership development funds, opportunity registration, joint solution webinars and case study collaboration, combined with technical training, certification, and sales opportunity consulting with veteran industry leaders, all lead to a best in class experience.

To learn more about the Invengo InPower partner program contact your local Invengo account manager or simply fill out the online application at www.invengo.com/inpower

Come join the Invengo InPower Partner Program!

Experience the rewarding difference of working with an industry leading technology provider that respects and embraces the partner channel as an integral component of its business model. **InPower your success!**



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